



UNAUDITED
INTERIM
CONDENSED
CONSOLIDATED
RESULTS FOR THE
HALF-YEAR ENDED
30 SEPTEMBER

THE FOSCHINI GROUP LIMITED

2024

Salient features

Group gross profit up

+2,5%

to a record R12,8 billion

Group gross margin increased by

+220 basis points

as gross margins continued to improve across all territories

Sales were

-0,1%

lower in TFG Africa,

-8,2%

lower in TFG London and

-2,4%

lower in TFG Australia
(in local currency)

Group revenue

-1,4%

lower to R28,0 billion

Group online sales grew

+9,9%

to R2,8 billion, contributing 10,7% to total retail sales; the growth largely attributable to growth of 47,9% in South Africa via our Bash platform

Credit sales now contribute

26,8%

(H1'2024: 26,3%) to TFG Africa sales

Operating profit before finance costs

-3,4%

lower to R2,5 billion

Basic earnings per share (EPS)

-4,8%

lower at 368,3 cents (Sept 2023: 386,8 cents)

Headline earnings per share (HEPS)

-5,6%

lower at 371,6 cents (Sept 2023: 393,6 cents)

Interim dividend declared of

160,0 cents per share

(Sept 2023: 150,0 cents per share), an increase of 6,7%

These results were prepared by the TFG Finance department under the supervision of Ralph Buddle CA(SA), Chief Financial Officer (CFO) of The Foschini Group Limited.

Commentary

IMPROVED GROSS MARGINS AGAINST A CHALLENGING OPERATING ENVIRONMENT

Group financial performance

Sales growth (in ZAR'm) in each business segment for the six months ended 30 September 2024 ('H1'2025' or 'current period') was as follows:

Business segment	H1'2025 vs H1'2024	H1'2025 Contribution to Group sales
TFG Africa	(0,1%)	69,8%
TFG London	(8,7%)	13,1%
TFG Australia	(4,1%)	17,1%
Group	(2,0%)	

Group sales declined by 2,0%, due to the difficult trading conditions in all territories, and impacted by the high clearance-driven sales base in TFG Africa in the comparative period. However, the improvement from the 3,5% decline reported in our 21-week guidance in September 2024 highlights the noticeable improvement in trading activity experienced in all territories since September 2024, and through to November 2024.

Online sales grew by 9,9% and now contribute 10,7% to total Group sales.

Gross margins were a key focus in all territories and increased by an aggregate 220 basis points to 49,5%, leading to an increase in gross profit for the Group of 2,5% to a record R12,8 billion.

Trading expenses were also tightly controlled, increasing by 5,7% despite stubbornly high inflation and the opening of 58 new stores during the period.

Finance costs of R0,9 billion were broadly level against the prior period.

HEPS decreased by 5,6% and Basic EPS decreased by 4,8%.

Statement of financial position

The Group balance sheet is stronger than at the same point last year, and broadly in line with the position at the financial year ended 31 March 2024.

Inventories have ended the half year 7,5% higher, mainly driven by TFG Africa where inventories were low going into the new financial year due to port delays. Inventory health has also improved markedly in all territories.

The Group's net debt[^] position (excluding IFRS 16 liabilities) declined 2,3% to R7,6 billion compared to 30 September 2023.

Store portfolio

At 30 September 2024, the Group traded from 4 720 stores in 23 countries, with 58 new stores opening during the current period. 104 stores were closed.

Stores	TFG Africa	TFG London	TFG Australia	Group
Opening balance at 1 April 2024	3 621	547	598	4 766
New stores	34	14	10	58
Closed stores	(45)	(53)	(6)	(104)
Closing balance at 30 September 2024	3 610	508	602	4 720

[^] Non-IFRS measures in respect of Pre-IFRS 16 net debt – refer to note 18 of the unaudited interim condensed consolidated results for the half-year ended 30 September 2024.

I Commentary

Segmental performance update

TFG Africa

Sales growth (in ZAR) per merchandise category was as follows:

Merchandise category	H1'2025 vs. H1'2024	H1'2025 Contribution to TFG Africa sales
Clothing	(1,0%)	71,6%
Homeware	6,1%	14,5%
Cosmetics	11,6%	2,9%
Jewellery	1,1%	3,6%
Cellphones	(7,1%)	7,4%
Total TFG Africa	(0,1%)	

The lower sales growth in TFG Africa must be seen against the aggressive inventory clearance activity in the prior period. Sales growth compared to the first 6 months of the 2023 financial year (1 April to 30 September 2022), which removes the distorting impact of last year's clearance activity was 17,1%, i.e. an average growth rate of 8,2% p.a. over the two years.

Following our continued investment in our e-commerce platform, Bash, online sales grew 47,9% and now contributes 5,6% (H1'2024: 3,8%) to sales.

After the significant promotional activity in H1'2024, gross margin recovered by 270 basis points. The improved stock position was maintained with an improvement in overall stock health with 58% of stock less than 8 weeks old, compared to 52% at the end of the comparative period.

Gross profit increased 6,6% to a record R7,6 billion (H1'2024: R7,2 billion).

Credit – TFG Africa

Credit sales increased by 1,7% year on year for H1'2025 contributing 26,8% (H1'2024: 26,3%) to total TFG Africa sales.

The debtors' book grew 6,0% to R8,3 billion. Acceptance rates have increased to 20,3% (H1'2024: 17,4%) but remain conservative. The allowance for impairment decreased to 17,8% (H1'2024: 19,3%) indicating the improved health of the book and payment behaviour.

TFG London

TFG London was significantly impacted by inventory delays due to shipping disruptions in the Red Sea, high inflation and elevated interest rates. In addition, weak consumer demand drove an increased promotional environment.

The 8,2% sales decline (in GBP) is mainly the result of weak concession partner performance, with total own-store sales declining by 5,0%. Online sales contributed 42,0% to total sales, an increase of 120 basis points against the prior period.

The focus of TFG London's management has been on growing the direct-to-consumer channel and the protection of gross margin, which improved by 360 basis points compared to the prior period. However, this was insufficient to offset the lower sales activity, with gross profit (in GBP) in value terms 3,1% lower.

TFG Australia

TFG Australia also suffered from the impact of persistently high inflation and elevated interest rates, with consumers continuing to remain under pressure, impacting demand. Despite a 2,4% contraction in sales (in AUD), management's focus on inventory management ensured an improvement in gross margin (in AUD) of 120 basis points to 65,1%.

Acquisition of White Stuff (UK)

Effective 25 October 2024, the Group acquired, through its UK subsidiary TFG Brands (London) Limited ('TFG London'), 100% of the issued share capital of White Stuff, a British fashion and lifestyle retailer, for an amount of £51,7 million.

White Stuff was founded in 1985 and specialises in unique, thoughtfully designed clothing and accessories for women, men and children. White Stuff has 113 stores and 46 concessions in the UK. The business also operates 6 stores and 25 concessions across Europe. The brand sells internationally via its website and has 606 wholesale stockists (178 in the UK and Ireland and 428 internationally). Online sales currently contribute 43% of total sales.

White Stuff has a solid track record of financial performance and in the financial year to 30 April 2024, the business achieved revenue of £154,8 million and EBITDA of £8,6 million.

I Commentary

Outlook

The Group continues to invest in its key strategic initiatives to further strengthen its differentiated business model. We will continue to focus on margin improvement, inventory management, cost control and ensure ongoing realisation benefits from key strategic projects.

In South Africa, the outlook is positively buoyed by the formation of the Government of National Unity, suspension of load shedding and establishment of the two-pot retirement system. Sales in TFG Africa for the 5 weeks ended 2 November 2024 have been 8,3% higher.

In the UK, conditions remain tough with some positive indicators emerging in the macro environment with lower inflation and interest rates expected. It is expected that customers will continue to seek value, which could drive further promotional activity. We maintain our focus on improving gross margins. Sales in TFG London for the 5 weeks ended 2 November 2024 have been 0,3% higher.

The acquisition of White Stuff represents a significant milestone in TFG London's medium-term strategy to add new brands to its existing portfolio. The addition diversifies and strengthens our existing womenswear portfolio, adding the first lifestyle brand while also bringing a well-established menswear offer. This business has the potential for strong, sustained growth.

In Australia, early signs are that the macro conditions are improving and remain cautiously optimistic. Sales in TFG Australia for the 5 weeks ended 2 November 2024 have been 0,1% lower.

Shareholders are advised that all the financial information contained in this announcement, including any forecast or estimate financial information contained herein, has not been audited, reviewed or reported on by the Group's external auditors and is the responsibility of the board of directors of TFG.

Results presentation webcast

A live webcast of the interim results presentation will be broadcast at 10:00 am (SAST) on Friday, 8 November 2024. A registration link for the webcast will be available on the Company's website at www.tfglimited.co.za. The slides for the interim results presentation will be made available on the Company's website prior to the commencement of the webcast. A delayed version of the webcast will be available later on the same day.

Interim ordinary cash dividend declaration

Notice is hereby given that the directors have declared an interim gross cash dividend of 160,0 cents (128,0 cents net of dividend withholding tax) per ordinary share for the six-month period ended 30 September 2024.

The dividend has been declared from income reserves.

A dividend withholding tax of 20% will be applicable to all shareholders who are not exempt. The issued ordinary share capital at the declaration date is 331 027 300 ordinary shares.

The salient dates for the dividend will be as follows:

Publication of declaration data	Friday, 8 November 2024
Last day of trade to receive a dividend	Monday, 30 December 2024
Shares commence trading "ex" dividend	Tuesday, 31 December 2024
Record date	Friday, 3 January 2025
Payment date	Monday, 6 January 2025

Share certificates may not be dematerialised or rematerialised between Tuesday, 31 December 2024 and Friday, 3 January 2025, both days inclusive.

I Commentary

Preference cash dividend declaration

Notice is hereby given that the directors have declared a gross preference dividend (no. 176) of 3,25% or 6,5 cents per share (5,20 cents net of dividend withholding tax) per preference share for the six-month period ending 31 March 2025.

The dividend has been declared from income reserves.

A dividend withholding tax of 20% will be applicable to all shareholders who are not exempt.

The issued preference share capital at the declaration date is 200 000 preference shares.

The salient dates for the dividend will be as follows:

Publication of declaration data	Friday, 8 November 2024
Last day of trade to receive a dividend	Tuesday, 4 March 2025
Shares commence trading "ex" dividend	Wednesday, 5 March 2025
Record date	Friday, 7 March 2025
Payment date	Monday, 10 March 2025

Share certificates may not be dematerialised or rematerialised between Wednesday, 5 March 2025 and Friday, 7 March 2025, both days inclusive.

Signed on behalf of the Supervisory Board.

M Lewis

Chairman

Cape Town

8 November 2024

A E Thunström

Chief Executive Officer

Condensed consolidated statement of financial position

	Notes	As at 30 Sept 2024 Unaudited Rm	As at 30 Sept 2023 Unaudited Rm	As at 31 March 2024 Audited Rm
Assets				
Non-current assets				
Property, plant and equipment		6 046,7	5 570,4	5 923,1
Goodwill and intangible assets		10 093,9	10 211,1	10 258,5
Right-of-use assets		10 592,8	10 225,4	10 811,1
Investments		140,3	159,4	138,4
Insurance contract assets		324,1	294,8	253,0
Deferred taxation assets		1 380,4	1 307,8	1 457,6
		28 578,2	27 768,9	28 841,7
Current assets				
Inventory	3	13 720,0	12 758,9	11 560,0
Trade receivables – retail		8 349,0	7 876,3	8 325,2
Other receivables and prepayments		1 333,4	1 128,5	1 387,9
Concession receivables		193,5	229,6	240,7
Taxation receivables		192,1	110,4	31,3
Cash and cash equivalents		2 537,6	2 867,9	3 775,4
		26 325,6	24 971,6	25 320,5
Total assets		54 903,8	52 740,5	54 162,2
Equity and liabilities				
Equity attributable to equity holders of The Foschini Group Limited		24 282,4	22 748,2	24 141,4
Liabilities				
Non-current liabilities				
Interest-bearing debt		6 256,5	7 410,8	5 953,1
Lease liabilities		8 192,9	7 512,1	8 302,8
Deferred taxation liabilities		1 025,2	1 106,4	1 115,0
Post-retirement defined benefit plan		208,9	239,3	202,3
		15 683,5	16 268,6	15 573,2
Current liabilities				
Interest-bearing debt		3 866,3	3 218,9	2 716,9
Trade and other payables		6 752,9	6 439,4	7 454,2
Contract liabilities		431,7	–	365,8
Lease liabilities		3 824,5	3 902,6	3 835,8
Taxation payables		62,5	162,8	74,9
		14 937,9	13 723,7	14 447,6
Total liabilities		30 621,4	29 992,3	30 020,8
Total equity and liabilities		54 903,8	52 740,5	54 162,2

Condensed consolidated statement of comprehensive income (continued)

	6 months ended 30 Sept 2024 Unaudited Rm	6 months ended 30 Sept 2023 Unaudited Rm	Year ended 31 March 2024 Audited Rm
Profit for the period	1 197,8	1 252,2	3 031,2
Other comprehensive (loss) income:			
Items that will never be reclassified to profit or loss			
Actuarial gain on post-retirement defined benefit plan	–	–	43,3
Deferred tax on items that will never be reclassified to profit or loss	–	–	(11,7)
Items that are or may be reclassified to profit or loss			
Movement in effective portion of changes in fair value of cash flow hedges	(212,9)	(15,1)	(144,9)
Foreign currency translation reserve movements	(245,5)	246,9	350,3
Deferred tax on items that are or may be reclassified to profit or loss	60,2	4,0	42,1
Other comprehensive (loss) income for the period, net of tax	(398,2)	235,8	279,1
Total comprehensive income for the period	799,6	1 488,0	3 310,3
Attributable to:			
Equity holders of The Foschini Group Limited	799,6	1 488,0	3 310,3

Supplementary information

	6 months ended 30 Sept 2024 Unaudited	6 months ended 30 Sept 2023 Unaudited	Year ended 31 March 2024 Audited
Net number of ordinary shares in issue (millions)	325,5	324,9	324,9
Weighted average number of ordinary shares in issue (millions)	325,2	323,7	324,3

Condensed consolidated statement of changes in equity

Attributable to equity holders of The Foschini Group Limited
Rm

Equity as at 31 March 2023 – audited	21 652,5
Total comprehensive income for the period	1 488,0
Profit for the period	1 252,2
Other comprehensive income	
Movement in effective portion of changes in fair value of cash flow hedges	(15,1)
Foreign currency translation reserve movements	246,9
Deferred tax on movement in other comprehensive income	4,0
Contributions by and distributions to owners	
Share-based payments reserve movements	104,3
Dividends paid	(492,2)
Shares purchased in terms of share incentive schemes	(4,4)
Equity as at 30 September 2023 – unaudited	22 748,2
Total comprehensive income for the period	1 822,3
Profit for the period	1 779,0
Other comprehensive income	
Actuarial gains on post-retirement defined benefit plan	43,3
Movement in effective portion of changes in fair value of cash flow hedges	(129,8)
Foreign currency translation reserve movements	103,4
Deferred tax on movement in other comprehensive income	26,4
Contributions by and distributions to owners	
Share-based payments reserve movements	63,9
Dividends paid	(492,2)
Transfer put option to retained earnings	(1,0)
Delivery of shares by share incentive schemes	0,2
Equity as at 31 March 2024 – audited	24 141,4
Total comprehensive income for the period	799,6
Profit for the period	1 197,8
Other comprehensive income	
Movement in effective portion of changes in fair value of cash flow hedges	(212,9)
Foreign currency translation reserve movements	(245,5)
Deferred tax on movement in other comprehensive income	60,2
Contributions by and distributions to owners	
Share-based payments reserve movements	76,2
Dividends paid	(657,4)
Shares purchased in terms of share incentive schemes	(77,4)
Equity as at 31 September 2024 – unaudited	24 282,4

	6 months ended 30 Sept 2024 Unaudited	6 months ended 30 Sept 2023 Unaudited	Year ended 31 March 2024 Audited
Dividend per ordinary share (cents)			
Interim	160,0	150,0	150,0
Final	–	–	200,0
Total	160,0	150,0	350,0

Condensed consolidated statement of cash flows

	Notes	6 months ended 30 Sept 2024 Unaudited Rm	6 months ended 30 Sept 2023 Unaudited Rm	Year ended 31 March 2024 Audited Rm
Cash flows from operating activities				
Operating profit before working capital changes	9	5 345,0	5 314,2	11 660,7
(Increase) decrease in working capital		(3 050,2)	(982,0)	877,8
Cash generated from operations		2 294,8	4 332,2	12 538,5
Interest income	5	78,5	82,8	143,1
Finance costs		(902,8)	(890,9)	(1 770,2)
Taxation paid		(584,0)	(501,6)	(1 270,5)
Dividends received		29,9	19,8	57,3
Dividends paid		(657,4)	(492,2)	(984,4)
Net cash inflows from operating activities		259,0	2 550,1	8 713,8
Cash flows from investing activities				
Purchase of property, plant and equipment and intangible assets		(797,2)	(971,1)	(2 005,1)
Proceeds from sale of property, plant and equipment and intangible assets		2,1	14,8	18,3
Acquisitions during the period, net of cash acquired	14	(11,3)	(110,7)	(151,4)
Purchase of other investments		–	(3,1)	(5,9)
Net cash outflows from investing activities		(806,4)	(1 070,1)	(2 144,1)
Cash flows from financing activities				
Shares purchased and delivered in terms of share incentive schemes		(77,4)	(4,4)	(4,2)
Net increase (decrease) in interest-bearing debt		1 498,5	(659,7)	(2 636,0)
Borrowings received		1 498,5	1 122,2	1 146,7
Borrowings paid		–	(1 781,9)	(3 782,7)
Lease liability payments		(2 084,4)	(2 147,9)	(4 369,9)
Net cash outflows from financing activities		(663,3)	(2 812,0)	(7 010,1)
Net decrease in cash and cash equivalents during the period		(1 210,7)	(1 332,0)	(440,4)
Cash and cash equivalents at the beginning of the period		3 775,4	4 095,2	4 095,2
Effect of exchange rate fluctuations on cash held		(27,1)	104,7	120,6
Cash and cash equivalents at the end of the period		2 537,6	2 867,9	3 775,4

Condensed consolidated segmental analysis

	TFG Africa Retail Unaudited Rm	TFG Africa Credit Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Total Unaudited Rm
6 months ended 30 September 2024					
External revenue	18 665,7	436,9	3 393,9	4 413,1	26 909,6
External interest income	74,8	986,9	–	3,7	1 065,4
Total revenue*	18 740,5	1 423,8	3 393,9	4 416,8	27 975,0
Cost of turnover	(10 442,3)	–	(1 092,1)	(1 538,8)	(13 073,2)
Employee costs	(2 800,2)	(111,2)	(716,2)	(1 292,0)	(4 919,6)
Occupancy costs	(1 972,3)	–	(354,7)	(761,2)	(3 088,2)
Depreciation and amortisation	(456,1)	–	(52,4)	(78,1)	(586,6)
Depreciation on right-of-use assets	(1 528,1)	–	(135,5)	(533,4)	(2 197,0)
(Impairment) reversal of impairment of property, plant and equipment and intangible assets	(10,0)	–	1,7	–	(8,3)
External finance costs	(388,5)	–	(48,1)	(4,3)	(440,9)
External finance costs on lease liabilities	(383,2)	–	(21,6)	(43,5)	(448,3)
Segmental profit before tax**	561,9	494,4	186,1	412,5	1 654,9

	Restated*** TFG Africa Retail Unaudited Rm	TFG Africa Credit Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Restated*** Total Unaudited Rm
6 months ended 30 September 2023					
External revenue	18 597,9	411,7	3 718,1	4 600,7	27 328,4
External interest income	80,4	949,7	–	2,4	1 032,5
Total revenue*	18 678,3	1 361,4	3 718,1	4 603,1	28 360,9
Cost of turnover****	(10 938,4)	–	(1 326,8)	(1 661,0)	(13 926,2)
Employee costs****	(2 631,2)	(99,5)	(734,9)	(1 267,0)	(4 732,6)
Occupancy costs****	(1 871,6)	–	(336,9)	(782,6)	(2 991,1)
Depreciation and amortisation	(468,9)	–	(40,5)	(70,3)	(579,7)
Depreciation on right-of-use assets	(1 443,4)	–	(101,8)	(572,3)	(2 117,5)
Reversal of impairment (Impairment) of property, plant and equipment, goodwill and intangible assets	0,3	–	(22,9)	–	(22,6)
Impairment of right-of-use assets	–	–	(0,5)	–	(0,5)
Gain on bargain purchase	–	–	4,5	–	4,5
External finance costs	(457,6)	–	(73,5)	(1,7)	(532,8)
External finance costs on lease liabilities	(295,5)	–	(15,5)	(47,1)	(358,1)
Segmental profit before tax**	597,2	376,5	244,6	524,2	1 742,5

* Includes retail turnover, interest income, insurance revenue and other income.

** The accounting policies of the reportable segments are the same as the Group's accounting policies. Segment profit before tax represents the profit before tax earned by each segment. This is the measure reported to the Chief Operating Decision-Maker (CODM) for the purpose of resource allocation and segment performance.

*** To enhance disclosure between insurance revenue and insurance service expense, certain restatements were made to adequately disclose income and expenses in accordance with IFRS 17.

**** To enhance the segmental reporting disclosure the Group has included cost of turnover, employee costs and occupancy costs as part of the segmental reporting disclosure.

Condensed consolidated segmental analysis (continued)

Year ended 31 March 2024	TFG Africa Retail Unaudited Rm	TFG Africa Credit Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Total Unaudited Rm
External revenue	40 177,3	822,8	7 619,5	9 427,1	58 046,7
External interest income	136,9	1 932,3	–	6,2	2 075,4
Total revenue*	40 314,2	2 755,1	7 619,5	9 433,3	60 122,1
Cost of turnover****	(23 086,8)	–	(2 885,2)	(3 294,4)	(29 266,4)
Employee costs****	(5 669,6)	(208,4)	(1 495,8)	(2 633,7)	(10 007,5)
Occupancy costs****	(3 881,6)	–	(659,2)	(1 584,0)	(6 124,8)
Depreciation and amortisation	(928,0)	–	(116,5)	(156,9)	(1 201,4)
Depreciation on right-of-use assets	(3 034,6)	–	(230,1)	(1 167,6)	(4 432,3)
(Impairment) reversal of impairment property, plant and equipment, goodwill and intangible assets	(26,1)	–	28,6	(17,3)	(14,8)
(Impairment) reversal of impairment of right-of-use assets	(24,6)	–	2,2	(22,4)	(44,8)
Gain on bargain purchase	–	–	4,5	–	4,5
External finance costs	(914,2)	–	(64,6)	(6,7)	(985,5)
External finance costs on lease liabilities	(653,1)	–	(35,4)	(96,2)	(784,7)
Segmental profit before tax**	2 013,7	717,6	433,1	1 011,2	4 175,6

* Includes retail turnover, interest income, insurance revenue and other income.

** The accounting policies of the reportable segments are the same as the Group's accounting policies. Segment profit before tax represents the profit before tax earned by each segment. This is the measure reported to the Chief Operating Decision-Maker (CODM) for the purpose of resource allocation and segment performance.

**** To enhance the segmental reporting disclosure the Group has included cost of turnover, employee costs and occupancy costs as part of the segmental reporting disclosure.

Condensed consolidated segmental analysis (continued)

The Group has identified that the Chief Executive Officer (CEO) in conjunction with the Operating Board fulfils the role of the CODM. The Operating Board is distinct from the Group's Supervisory Board and consists only of executive directors. All segments' operating results are reviewed regularly by the CODM to assess performance and make decisions about allocation of resources to the segments.

Performance is measured based on segmental profit before tax, as included in the monthly management report reviewed by the CODM.

The merchandise category information per segment is presented in the table below:

	TFG Africa Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Total Unaudited Rm
6 months ended 30 September 2024				
Clothing	12 951,6	3 393,9	4 413,1	20 758,6
Homeware	2 613,5	–	–	2 613,5
Cosmetics	516,9	–	–	516,9
Jewellery	654,8	–	–	654,8
Cellphones	1 331,0	–	–	1 331,0
Total retail turnover	18 067,8	3 393,9	4 413,1	25 874,8

	TFG Africa Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Total Unaudited Rm
6 months ended 30 September 2023				
Clothing	13 086,0	3 718,1	4 600,7	21 404,8
Homeware	2 462,4	–	–	2 462,4
Cosmetics	463,3	–	–	463,3
Jewellery	647,7	–	–	647,7
Cellphones	1 432,7	–	–	1 432,7
Total retail turnover	18 092,1	3 718,1	4 600,7	26 410,9

	TFG Africa Audited Rm	TFG London Audited Rm	TFG Australia Audited Rm	Total Audited Rm
Year ended 31 March 2024				
Clothing	28 373,1	7 619,5	9 427,1	45 419,7
Homeware	5 337,5	–	–	5 337,5
Cosmetics	1 027,3	–	–	1 027,3
Jewellery	1 460,4	–	–	1 460,4
Cellphones	2 975,8	–	–	2 975,8
Total retail turnover	39 174,1	7 619,5	9 427,1	56 220,7

Condensed consolidated segmental analysis (continued)

In presenting information on the basis of geographical segments, segment revenue is based on the location of the customers, while segment assets are based on the location of the asset.

The geographical analysis of information is presented in the table below:

	TFG Africa Retail Unaudited Rm	TFG Africa Credit Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Total Unaudited Rm
6 months ended 30 September 2024					
Segment revenue					
South Africa	16 768,7	1 396,4	–	–	18 165,1
Rest of Africa	968,5	27,4	–	–	995,9
United Kingdom and Ireland	–	–	1 529,4	–	1 529,4
Australia	–	–	–	3 802,1	3 802,1
Rest of the World	–	–	440,1	273,8	713,9
E-commerce**	1 003,3	–	1 424,4	340,9	2 768,6
Total segment revenue*	18 740,5	1 423,8	3 393,9	4 416,8	27 975,0
Segment non-current assets					
South Africa	16 485,7	–	–	–	16 485,7
Rest of Africa	456,0	–	–	–	456,0
United Kingdom and Ireland	–	–	3 479,6	–	3 479,6
Australia	–	–	–	6 063,2	6 063,2
Rest of the World	–	–	147,5	101,4	248,9
Total segment non-current assets***	16 941,7	–	3 627,1	6 164,6	26 733,4
	Restated****				
	TFG Africa Retail Unaudited Rm	TFG Africa Credit Unaudited Rm	TFG London Unaudited Rm	TFG Australia Unaudited Rm	Restated**** Total Unaudited Rm
6 months ended 30 September 2023					
Segment revenue					
South Africa****	17 076,3	1 332,7	–	–	18 409,0
Rest of Africa	923,5	28,7	–	–	952,2
United Kingdom and Ireland	–	–	1 729,8	–	1 729,8
Australia	–	–	–	4 008,8	4 008,8
Rest of the World	–	–	470,3	275,0	745,3
E-commerce**	678,5	–	1 518,0	319,3	2 515,8
Total segment revenue*	18 678,3	1 361,4	3 718,1	4 603,1	28 360,9
Segment non-current assets					
South Africa	15 566,2	–	–	–	15 566,2
Rest of Africa	478,6	–	–	–	478,6
United Kingdom and Ireland	–	–	3 223,4	–	3 223,4
Australia	–	–	–	6 526,5	6 526,5
Rest of the World	–	–	72,4	139,8	212,2
Total segment non-current assets***	16 044,8	–	3 295,8	6 666,3	26 006,9

* Includes retail turnover, interest income, insurance revenue and other income.

** E-commerce revenue is sales earned throughout the world in which the segments operate. The e-commerce revenue disclosure has been enhanced in the prior period to more appropriately reflect the split between store and e-commerce sales.

*** Non-current assets consist of property, plant and equipment, right-of-use assets, goodwill and intangible assets.

**** To enhance disclosure between insurance revenue and insurance service expense, certain restatements were made to adequately disclose income and expenses in accordance with IFRS 17.

Condensed consolidated segmental analysis (continued)

	TFG Africa Retail Audited Rm	TFG Africa Credit Audited Rm	TFG London Audited Rm	TFG Australia Audited Rm	Total Audited Rm
Year ended 31 March 2024					
Segment revenue					
South Africa	36 735,1	2 697,7	–	–	39 432,8
Rest of Africa	1 938,3	57,4	–	–	1 995,7
United Kingdom and Ireland	–	–	3 298,4	–	3 298,4
Australia	–	–	–	8 210,1	8 210,1
Rest of the World	–	–	1 071,9	537,6	1 609,5
E-commerce**	1 640,8	–	3 249,2	685,6	5 575,6
Total segment revenue*	40 314,2	2 755,1	7 619,5	9 433,3	60 122,1
Segment non-current assets					
South Africa	16 361,4	–	–	–	16 361,4
Rest of Africa	484,0	–	–	–	484,0
United Kingdom and Ireland	–	–	3 497,0	–	3 497,0
Australia	–	–	–	6 447,1	6 447,1
Rest of the World	–	–	98,9	104,3	203,2
Total segment non-current assets***	16 845,4	–	3 595,9	6 551,4	26 992,7

* Includes retail turnover, interest income, insurance revenue and other income.

** E-commerce revenue is sales earned throughout the world in which the segments operate. The e-commerce revenue disclosure has been enhanced in the prior period to more appropriately reflect the split between store and e-commerce sales.

*** Non-current assets consist of property, plant and equipment, right-of-use assets, goodwill and intangible assets.

Notes to the condensed consolidated financial statements

For the period ended 30 September

1. Basis of preparation

The unaudited interim condensed consolidated results for the half-year ended 30 September 2024 are prepared in accordance with the JSE Limited Listings Requirements for interim reports and the requirements of the Companies Act of South Africa. The JSE Limited Listings Requirements require interim reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS Accounting Standards) and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also as a minimum, contain the information required by IAS 34 – Interim Financial Reporting.

The accounting policies and methods of computation applied in the preparation of the unaudited interim condensed consolidated results for the half-year ended 30 September 2024 are prepared in terms of International Financial Reporting Standards and are consistent with those applied in the Group Annual Financial Statements for the year ended 31 March 2024, except for the changes in accounting policies adopted, as detailed in note 2. The unaudited interim condensed consolidated results have been prepared on the going concern and historical cost bases, except where otherwise indicated. The presentation currency is the South African Rand, rounded to the nearest million, except where otherwise indicated.

These unaudited interim condensed consolidated results incorporate the financial statements of the company, all its subsidiaries and all entities over which it has operational and financial control.

These results were prepared by the TFG Finance department under the supervision of Ralph Buddle, Chief Financial Officer (CFO) of The Foschini Group Limited.

2. Amendments to accounting standards adopted

The Group has adopted the below amendments to accounting standards that are effective in the current period:

- > Amendments to IAS 1: Non-current Liabilities with Covenants
- > Amendment to IFRS 16: Lease liability in a Sale and Leaseback

These standards had no material impact when adopted by the Group during the current period.

I Notes to the condensed consolidated financial statements

	6 months ended 30 Sept 2024 Unaudited Rm	6 months ended 30 Sept 2023 Unaudited Rm	Year ended 31 March 2024 Audited Rm
7. Trading expenses			
Net occupancy costs	(555,5)	(485,2)	(970,2)
Occupancy costs****	(3 088,2)	(2 991,1)	(6 124,8)
Occupancy costs lease reversal	2 532,7	2 505,9	5 154,6
Depreciation on right-of-use assets	(2 197,0)	(2 117,5)	(4 432,3)
Depreciation and amortisation	(586,6)	(579,7)	(1 201,4)
Employee costs	(4 919,6)	(4 732,6)	(10 007,5)
Other operating costs	(3 442,7)	(3 153,0)	(6 782,2)
	(11 701,4)	(11 068,0)	(23 393,6)
<i>**** Occupancy costs refer to the total costs associated with the rental of property. Occupancy lease reversal refers to the costs associated with property leases that are accounted for under IFRS 16.</i>			
8. Finance costs			
Finance costs on lease liabilities	(448,3)	(358,1)	(784,7)
Interest-bearing debt	(440,9)	(532,8)	(985,5)
	(889,2)	(890,9)	(1 770,2)
9. Operating profit before working capital changes			
Operating profit before finance costs	2 544,1	2 633,4	5 945,8
<i>Adjustments for:</i>			
Interest income – sundry	(78,5)	(82,8)	(143,1)
Dividends received	(29,9)	(19,8)	(57,3)
Non-cash items	2 909,3	2 783,4	5 915,3
Depreciation and amortisation	613,8	597,0	1 240,6
Depreciation on right-of-use assets	2 197,0	2 117,5	4 432,3
Share-based payments	76,2	104,3	168,2
Post-retirement defined benefit medical aid movement	6,6	6,3	12,5
Employee-related movements	16,2	(12,3)	(11,0)
Foreign currency gains	(12,6)	(36,2)	(60,4)
Put option liability movement	–	(4,9)	(4,9)
Fair value adjustment	–	(12,6)	5,3
Loss on disposal of property, plant and equipment and intangible assets	9,4	11,8	104,3
Impairment (reversal of impairment) of property, plant and equipment and intangible assets	8,3	(0,3)	(0,8)
Profit on disposal of property, plant and equipment and intangible assets	(2,9)	(0,7)	(1,2)
Impairment of right-of-use assets	–	0,5	44,8
Impairment of goodwill	–	22,9	15,6
Profit on termination of leases	(2,7)	(5,4)	(25,5)
Gain on bargain purchase	–	(4,5)	(4,5)
	5 345,0	5 314,2	11 660,7

I Notes to the condensed consolidated financial statements

	6 months ended 30 Sept 2024 Unaudited Rm	6 months ended 30 Sept 2023 Unaudited Rm	Year ended 31 March 2024 Audited Rm
10. Reconciliation of profit to headline earnings			
Profit for the period attributable to equity holders of The Foschini Group Limited	1 197,8	1 252,2	3 031,2
Adjusted for:			
Loss on disposal of property, plant and equipment and intangible assets	9,4	11,8	104,3
Impairment (reversal of impairment) of property, plant and equipment and intangible assets	8,3	(0,3)	(0,8)
Profit on disposal of property, plant and equipment and intangible assets	(2,9)	(0,7)	(1,2)
Impairment of right-of-use assets	–	0,5	44,8
Impairment of goodwill	–	22,9	15,6
Gain on bargain purchase	–	(4,5)	(4,5)
Tax on headline earnings adjustments	(4,0)	(7,8)	(41,3)
	1 208,6	1 274,1	3 148,1
	6 months ended 30 Sept 2024 Unaudited Rm	6 months ended 30 Sept 2023 Unaudited Rm	Year ended 31 March 2024 Audited Rm
Earnings per ordinary share (cents)			
Basic	368,3	386,8	934,7
Headline	371,6	393,6	970,7
Diluted (basic)	365,9	384,0	928,7
Diluted (headline)	369,2	390,7	964,5

11. Related parties

During the period, the Group entered into related party transactions in the ordinary course of business, the substance of which are similar to those disclosed in the Group's annual financial statements for the year ended 31 March 2024.

12. Changes to directors

As was announced on SENS on 28 March 2024, Mr Ralph Buddle was appointed as Chief Financial Officer and executive director with effect from 1 April 2024. Mr R R Buddle was also appointed as a member of the Risk Committee with effect from 1 April 2024.

As was announced on SENS on 2 July 2024, Ms Nomahlubi Simamane retired from the Board with effect from 5 September 2024, following the conclusion of the Company's annual general meeting. Consequently, she also stepped down as a member of the Audit, Risk and Social & Ethics Committees.

As was announced on SENS on 6 September 2024, Professor F Abrahams also retired from the Board with effect from 5 September 2024, following the conclusion of the Company's annual general meeting. Consequently, she also stepped down as Chairperson of the Social & Ethics Committee and as a member of the Risk, Remuneration and Nomination committees. The resultant vacancies on these committees will be filled in due course and announced, where required.

I Notes to the condensed consolidated financial statements

13. Judgements and estimates

The preparation of these financial results for the Group requires management to make estimates that affect the amounts reported in these financial results and accompanying notes. Management applies their judgement based on historical evidence, current events, and actions that may be undertaken in future. Actual results may ultimately differ from estimates.

Goodwill and intangibles

Goodwill and indefinite life brands are tested at each reporting period for impairment. Prior to the testing of the relevant cash generating units (CGU's) for impairment, the indefinite life brands are individually assessed for impairment. The key assumptions used by management in setting the financial budgets for the initial five-year period include forecasted sales growth rates, expected changes to gross margin and EBITDA margins. The key assumptions included in the impairment assessments are the weighted average cost of capital (WACC) and applicable royalty rate. The Group assessed the recoverable amount of goodwill and brands and there is no indication of impairment.

Measurement of expected credit loss (ECL)

When measuring the ECL of financial assets for the Group, the following judgements and estimates are employed:

- > Probability of Write-off (PW) constitutes a key input in measuring ECLs. PW is an estimate of the likelihood of write-off over a given time horizon, the calculation of which includes historical data, assumptions and expectations of future conditions;
- > Loss Given Write-off (LGW) is an estimate of the loss arising on write-off of financial assets. It is based on the difference between the contractual cash flows due from a financial asset and those that the Group would expect to receive;
- > Exposure at Write-off (EAW) is an estimate of the expected exposure at a future write-off date; and
- > The Group uses reasonable and supportable forward-looking information, which is based on assumptions and expert opinion for the future movement of different economic drivers and how these drivers will affect each other. As these assumptions and expert opinions pertain to uncertain future events, significant judgement is present. Forward-looking information can include the impact of potential future legislation. The impact on ECLs is assessed based on the latest information available regarding the applicable legislation. Estimates and judgements are required to assess the impact on the PW and EAW, and the timing of the anticipated credit loss.

14. Financial results and going concern

Financial results during the current period:

TFG Africa

TFG Africa's retail turnover decreased by 0,1%. Online retail turnover increased by 47,9% and now contributes 5,6% to total TFG Africa retail turnover. Outlet retail turnover decreased by 2,0% and now contributes 94,4% to total TFG Africa retail turnover.

TFG Africa credit

Credit sales increased by 1,7% year on year for H1'2025 contributing 26,8% (H1'2024: 26,3%) to total TFG Africa sales. The debtors' book grew 6,0% to R8,3 billion. Acceptance rates have increased to 20,3% (H1'2024: 17,4%) but remain conservative. The allowance for impairment decreased to 17,8% (H1'2024: 19,3%) indicating the improved health of the book and payment behaviour.

TFG London

TFG London's retail turnover decreased by 8,2% (GBP). Online retail turnover decreased by 5,6% and now contributes 42,0% to total TFG London retail turnover. Outlet retail turnover decreased by 9,9% and now contributes 58,0% to total TFG London retail turnover.

TFG Australia

TFG Australia's retail turnover decreased by 2,4% (AUD). Online retail turnover increased by 7,7% and now contributes 7,7% to total TFG Australia retail turnover. Outlet retail turnover decreased by 3,2% and now contributes 92,3% to total TFG Australia retail turnover.

I Notes to the condensed consolidated financial statements

14. Financial results and going concern (continued)

Going concern

The going concern assumption is evaluated based on information available up to the date on which the results are approved for issuance by the Supervisory Board. The going concern assumption was considered to be appropriate for the preparation of the Group's results for the period ended 30 September 2024. Management is not aware of material uncertainties related to events or circumstances that may cast significant doubt upon the Group's ability to do so. The Group continues to adapt the business as effectively as possible to deal with the dynamic environment within which we operate in managing its cash resources through various working capital initiatives and also continues to prioritise cost savings initiatives across all operations.

Management is confident that there is adequate short-term available funding to meet working capital requirements in the normal course of its operations. The Supervisory Board has assessed the solvency and liquidity of the Group and is satisfied with the Group's ability to continue as a going concern for the foreseeable future.

Debt service and covenant requirements

As at 30 September 2024, all covenant ratios were complied with. The Group has adequate external borrowing facilities in each of its three segments. The borrowing facilities attract different covenant requirements. There have been no amendments to the covenant requirements reported as at 31 March 2024. There is active management of cash flows and covenant compliance is measured on a regular basis.

15. Acquisitions during the period

Saisha's Trading Close Corporation

The Group, through its wholly-owned subsidiary Prestige Clothing Proprietary Limited acquired all of the design, manufacturing and assembly machinery, plant and equipment, employees and assumed employee related liabilities of Saisha's Trading Close Corporation for a total purchase price of R11,3 million.

16. Fair value hierarchy of financial assets and liabilities

	As at 30 Sept 2024 Unaudited Rm	As at 30 Sept 2023 Unaudited Rm	As at 31 March 2024 Audited Rm
Level 2			
Forward exchange contracts – asset	–	143,3	44,7
Forward exchange contracts – liability	(208,3)	–	(40,3)
Level 3			
Investments	140,3	159,4	138,4

There are no level 1 financial instruments held by the Group.

Measurement of fair values:

The following valuation techniques were used for measuring level 2 fair values:

Forward exchange contracts

The fair values are based on authorised financial institution quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments.

The following valuation techniques were used for measuring level 3 fair values:

Investments

The investment in the insurance arrangement has been valued at its net asset value at the reporting date and approximates fair value.

I Notes to the condensed consolidated financial statements

17. Subsequent events

Acquisition of White Stuff

Effective 25 October 2024, the Group acquired through its UK subsidiary, TFG Brands (London) Limited ('TFG London'), 100% of the issued share capital of White Stuff, a British fashion and lifestyle retailer ('Transaction'). The Transaction was funded from TFG's existing banking facilities. The Transaction is unconditional in accordance with the terms of the agreements and was concluded with an effective date of 25 October 2024 for a purchase price of £51,7 million.

White Stuff was founded in 1985 and specialises in unique, thoughtfully designed clothing and accessories for women, men and children. White Stuff has 113 stores and 46 concessions in the UK (within John Lewis, Marks & Spencer and other quality independent retailers). The business also operates 6 stores and 25 concessions across Europe. The brand sells internationally via its website and has 606 wholesale stockists (178 in the UK and Ireland and 428 internationally). Online sales currently contribute 43% of total sales.

White Stuff has a solid track record of financial performance and in the financial year to 30 April 2024, the business achieved revenue of £154,8 million and EBITDA of £8,6 million.

No further significant events took place between the period ended 30 September 2024 and date of issue of this report.

18. Non-IFRS performance measures

Pre-IFRS 16 net debt

Pre-IFRS 16 net debt is a non-IFRS measure defined by the Group and presented as additional information to the shareholders. Pre-IFRS 16 net debt is the total interest-bearing debt, net of cash and cash equivalents and IFRS 16 lease liabilities. Management considers it to be a key measure within the Group's debt reporting. The following adjustments are made to total interest-bearing debt to determine Pre-IFRS 16 net debt:

	As at 30 Sept 2024 Unaudited Rm	As at 30 Sept 2023 Unaudited Rm	As at 31 March 2024 Audited Rm
Total interest-bearing debt	22 140,2	22 044,4	20 808,6
Less: Cash and cash equivalents	(2 537,6)	(2 867,9)	(3 775,4)
Net debt	19 602,6	19 176,5	17 033,2
Less: Lease liabilities	(12 017,4)	(11 414,7)	(12 138,5)
Net debt pre-IFRS 16	7 585,2	7 761,8	4 894,7

Company information

Executive directors:	A E Thunström, R R Buddle
Non-executive directors:	M Lewis (Chairman), C Coleman, G H Davin, D Friedland, B L M Makgabo-Fiskerstrand, A D Murray, E Oblowitz, J N Potgieter, N L Sowazi, R Stein
Company Secretary:	D van Rooyen
Registered office:	Stanley Lewis Centre, 340 Voortrekker Road, Parow East, 7500, South Africa
Registration number:	1937/009504/06
Tax reference number:	9925/133/71/3P
Share codes:	TFG – TFGP
ISIN:	ZAE000148466 – ZAE000148516
Transfer secretaries:	Computershare Investor Services Proprietary Limited Rosebank Towers, 15 Biermann Avenue, Rosebank, Johannesburg, 2196, South Africa Telephone: +27(0) 11 370 5000
Sponsor:	RAND MERCHANT BANK (a division of FirstRand Bank Limited)
Auditors:	Deloitte & Touche
Website:	www.tfglimited.co.za

@homelivingspace
IMAGINE MORE

ARCHIVE

The
bedstore

CORICRAFT

EXACT

FIX

GALAXY*CO

G-STAR RAW

HOBBS
LONDON

JetHome

MARKHAM

RELAY
JEANS

ROCKWEAR
FOUNDED 1982

sportscene

TAROCASH

VOLPES
THE HOUSE OF SKIN

yd.



WWW.TFGLIMITED.CO.ZA

@home
IMAGINE MORE

AMERICAN SWISS
FINE JEWELLERS SINCE 1896

bash

CONNOR

Dial-a-Bed.

FABIANI

FOSCHINI



hi

Jet

Johnny
1850

Phase Eight

RFO
RENGADE FARMER
OUTLET

SNEAKER
FACTORY

STERN'S
1876

TOTALSPORTS

WHISTLES